

THE CHANGING LANDSCAPE OF AUTOMOTIVE TECHNOLOGY INNOVATION

Swamy Kotagiri Chief Technology Officer SALES

EMPLOYEES





MANUFACTURING

317 global sites

MARKET POSITION

1 North America **#3** World



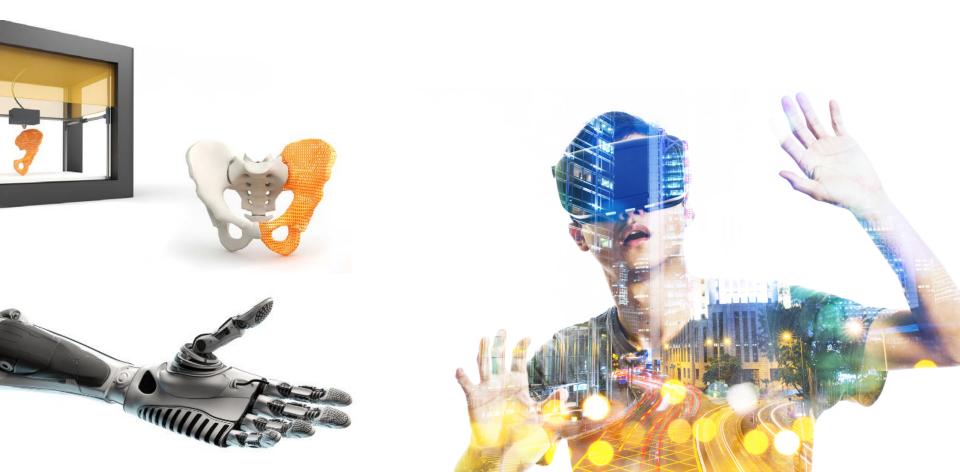


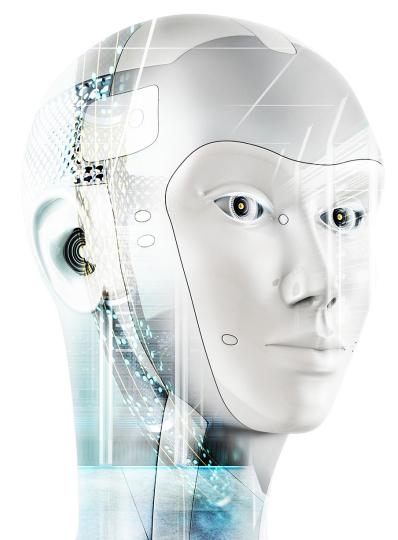
Product Portfolio





More Connected & Virtual World

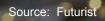




Artificial Intelligence

Helping the vehicle to make ethical decisions

Drones GPS & Path Planning Enabler to autonomous driving



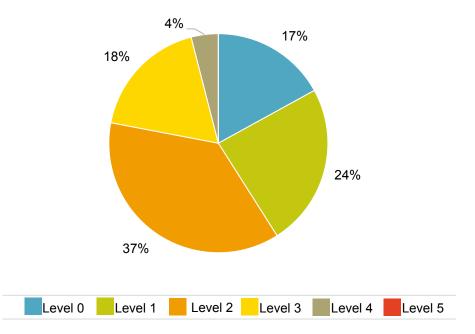
TECHNOLOGY setting the pace

Autonomy Electrification Connectivity Mapping

Emerging Mobility Ecosystem Private Use
Car Sharing
Car Hailing
Mobility Apps



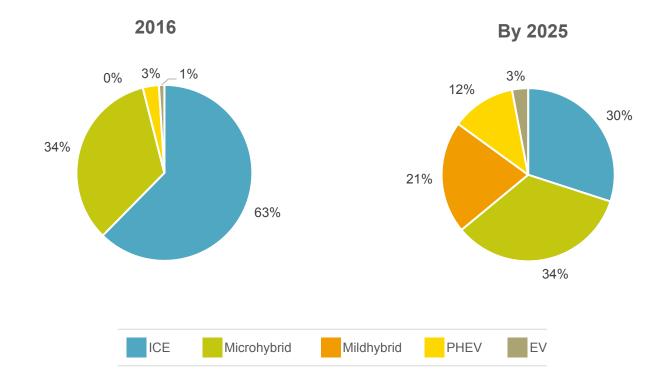
*Global take rate 2025





*Indicates Level 0-5, all other take rates are only Level 0-4

Global Electrification Outlook - 2025

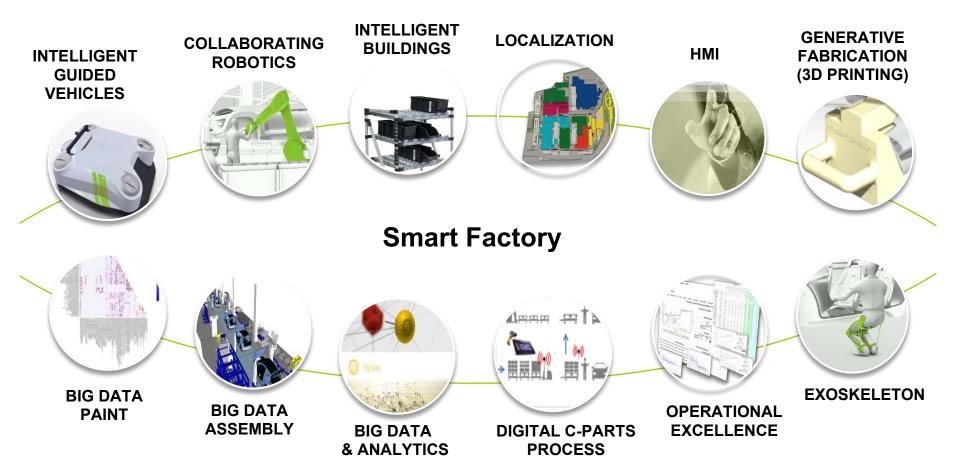


Source: Magna Internal Fleet Analysis, IHS

Cross Industry Ideation



Manufacturing Ecosystem



Manufacturing and Advanced Robotics



INNOVATION inside and outside

Magna Investment Portfolio



13 Investments\$69 M in equity0 Exits

New Level of Innovation Outreach

- Established an advanced technology advisory board
- Out of 800 technology subjects,
 - investigated 86 new potential innovations
 - led to 22 active projects

 Ongoing innovative research projects with several worldrenowned universities

 Invested in several venture capital organizations, collaborating on future technology ventures

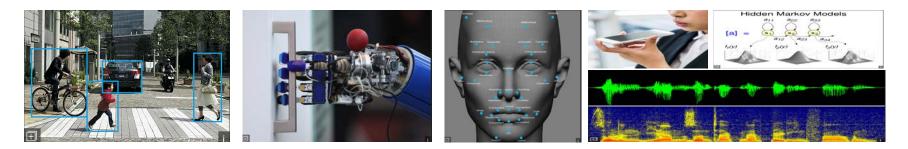
FOCUS AREAS

Domain Areas for Study

- Electric Machines & Energy Storage
- Powertrain & Vehicle Architecture
- Electronics & Sensors
- Artificial Intelligence
- Materials
- Manufacturing & Advanced Robotics
- New Mobility

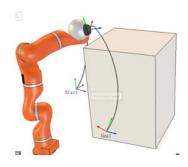
Example: AI Driven Detection & Classification

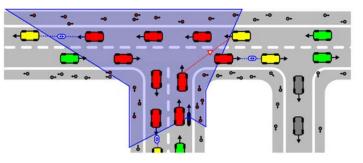
- Automotive Driver Assistance Systems (ADAS)
 - Object Detection, Classification, Scene Segmentation, and Localization at various speeds and environmental conditions
 - Facial, Speech, Optical Character Recognition, Authentication
- Robotics for Manufacturing
 - Object Classification, Localization and Manipulation
 - Physics Simulation Models to play out manufacturing scenarios for better design, validation, etc.
 - Better Engineering through Quality and Process Feedback from past



Example: AI Driven Path Planning and Multi-Agent

- Path Planning and Environmental Modeling
- Multi-Agent Dynamic decision making based on a multiplicity of sensor inputs, intelligence and ethical considerations

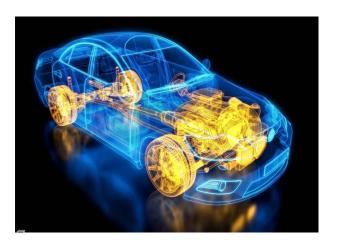




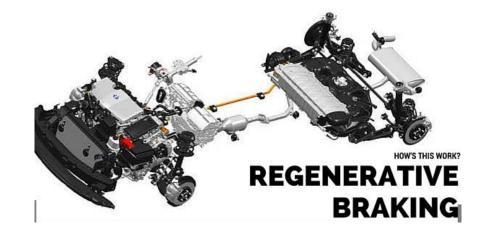


Example: Electric Motors

- High Efficiency, Torque & Power Density Traction Motors
- Drive-by-wire
 - Brake by wire
 - Steering by wire
 - Throttle by wire



- Regeneration
 - Brake Energy Regeneration
 - Gravitational Potential Energy Regeneration
 - Exhaust Energy Regeneration



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Hardware Architectures Solution Toolbox

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